F. Y. BBA CBSC Pattern (2019-20)

Subject: - Principles of Management 101 (SEM I)

- To understand basic concept regarding org. Business Administration
- To examining how various management principles
- To develop managerial skills among the students

F. Y. BBA CBSC Pattern (2019-20)

Subject: - Business Communication Skills 102 (SEM I)

- To understand what is the role of communication in personal and business world
- To understand system and communication and their utility
- To develop proficiency in how to write business letters and other communications required in business

F. Y. BBA CBSC Pattern (2019-20)

Subject: Business Accounting 103 (SEM I)

- To develop right understanding regarding role and importance of monetary and financial transactions in business
- To cultivate right approach towards classifications of different transactions and their implications
- TO develop proficiency preparation of basic financial as to how to write basis accounting statement - Trading and P&L

F. Y. BBA CBSC Pattern (2019-20)

Subject: Business Economics – Micro 104 (SEM I)

- To understand role of economics as it influences society and business
- To study how different decisions are taken in relation to price demand and supply
- To develop right understanding regarding Monopoly, perfect competition, revenue etc.

F. Y. BBA CBSC Pattern (2019-20)

Subject: Business Mathematics 105 (SEM I)

- To develop appropriate understanding as how to use mathematic like computation interest, profit etc.
- To cultivate right understanding regaining numerical aptitude
- To develop logical approach towards analytical approach data

F. Y. BBA CBSC Pattern (2019-20)

Subject: - Business Demography 106 (SEM I)

- To give proper understanding regarding concept of demography in modern economic setup
- To study how population and structure changes affecting quality of life and business
- To develop clarity of concept regarding social economic process and urbanization and its impact on society

F. Y. BBA CBSC Pattern (2019-20)

Subject: - Business Organizations and Systems 201 (SEM II)

- To understand role and functions of modern business
- To develop right understanding regarding business environment
- To study how a business institution functions in a given economic set up

F. Y. BBA CBSC Pattern (2019-20)

Subject: - Principles of Marketing 202 (SEM II)

Course Outcomes

- To develop write understanding regarding marketing environment in the country
- To develop appropriate conceptual understanding as to develop basic marketing concept
- To develop new understanding regarding services, rural marketing and new trends in marketing

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F. Y. BBA CBSC Pattern (2019-20)

Subject: - Principles of Finance 203 (SEM II)

- To cultivate right approach towards money, finance, and their role in business
- To develop right understanding regarding various sources of finance and their role and utility in business
- To develop basic skills as to concept of capital structure and concept of capital structure

F. Y. BBA CBSC Pattern (2019-20)

Subject: - Basics of Cost Accounting 204 (SEM II)

- To develop rational understanding regarding concept of cost expenditure in business.
- To develop understanding how over heads, influence the cost structure of cost
- To develop skills for computation of total cost for a particular product

F. Y. BBA CBSC Pattern (2019-20)

Subject: - Business Statistics 205 (SEM II)

- To understand role and importance of statistics in various business situations
- To develop skills related with basic statistical technique
- Develop right understanding regarding regression, correlation and data interpretation

F. Y. BBA CBSC Pattern (2019-20)

Subject: - Fundamentals of Computers 206 (SEM II)

- To develop concept of information and their role in modern businesses
- To develop rational approach as to how computers can be used in data process analysis in business
- To develop understanding regarding cautions to be taken security, safety and security while using net based service

S. Y. BBA 2013 Pattern

Subject: - Personality Development 301 (SEM III)

- To make the students aware about the dimensions and importance of effective personality.
- To understand personality traits and formation and vital contribution in the world of business.
- To make the students aware about the various dynamics of personality development.

S. Y. BBA 2013 Pattern

Subject: - Business Ethics 302 (SEM III)

- To impart knowledge of Business Ethics to the students.
- To promote Ethical Practices in the Business.
- To develop Ethical and Value Based thought process among the future manager's entrepreneurs.

S. Y. BBA 2013 Pattern

Subject: - Human Resource Management and Organizational Behavior 303 (SEM III)

- To introduce to the students the functional department of human resource management and acquaint them with planning, its different functions in an organization.
- To introduce the human resource processes that are concerned with planning, motivating and developing suitable employees for the benefit of the organization.

S. Y. BBA 2013 Pattern

Subject: - Management Accounting 304 (SEM III)

- To impart basic knowledge of Management Accounting.
- To know the implications of various financial ratios in decision making.
- To study the significance of working capital in business.
- To understand the concept of budgetary control and its application in business.
- To develop the calculating ability of various techniques of management accounting.

S. Y. BBA 2013 Pattern

Subject: - Business Economics (Macro) 305 (SEM III)

- To study the behavior of working of the economy as a whole.
- To develop an analytical framework to understand the inter-linkages among the crucial macroeconomic variables.
- To apply economic reasoning to problems of business and public policy.

S. Y. BBA 2013 Pattern

Subject: - IT in Management 306 (SEM III)

- To understand the role of IT in Management.
- To understand the basics of operating systems.
- To know the current happenings.

S. Y. BBA 2013 Pattern

Subject: - Production & Operations Management 401 (SEM IV)

- To provide goods and services at the right time, at the right place at the right manufacturing cost of the right quality.
- To understand manufacturing technology and its role in developing business strategy.
- To identify the role of operation function.
- To understand the external and internal effects of five operation performance objectives

S. Y. BBA 2013 Pattern

Subject: - Industrial Relations and Labor Law 402 (SEM IV)

- To impart the students with the knowledge about complexities between labor and management relationships.
- To make the students aware about mechanisms of Industrial Dispute and friendly interventions to deal with employee-employer problems.
- To impart the students with the knowledge of laws & how law affects the industry & labor.

S. Y. BBA 2013 Pattern

Subject: - Business Taxation 403 (SEM IV)

- To understand the basic concepts and definitions under the Income Tax Act, 1961.
- To update the students with latest development in the subject of taxation.
- To Acquire knowledge about Computation of Income under different heads of Income of Income Tax Act, 1961.
- To acquire knowledge about the submission of Income Tax Return, Advance Tax, Tax deducted at Source, Tax Collection Authorities.
- To prepare students Competent enough to take up to employment in Tax planner.
- To develop ability to calculate taxable income of firms, co-operative societies and charitable trust.

S. Y. BBA 2013 Pattern

Subject: - International Business 404 (SEM IV)

- To acquaint the students with emerging issues in international business.
- To study the impact of international business environment on foreign market operations.
- To understand the importance of foreign trade for Indian economy.

S. Y. BBA 2013 Pattern

Subject: - Management Information System 405 (SEM IV)

- To understand the concepts of Information System
- To study the concepts of system analysis and design
- To understand the issues in MIS

S. Y. BBA 2013 Pattern

Subject: - Business Exposure 406 (SEM IV)

- To develop the understanding of the student with a realistic and practical perception of the industry its layout, procedures, processes, organization structure
- 2.The objective of the Industrial Visit is to help students gain first-hand information regarding the functioning of the Industry which presents the students with opportunities to plan, organize and engage in active learning experiences both inside and outside the classroom

T. Y. BBA 2013 Pattern

Subject: - Supply Chain and Logistics Management 501 (SEM V)

- To introduce the fundamental concepts in Materials and Logistics Management.
- To familiarize with the issues in core functions in materials and logistics management

T. Y. BBA 2013 Pattern

Subject: - Entrepreneurship Development 502 (SEM V)

- To create entrepreneurial awareness among the students.
- To help students to up bring out their own business plan.
- To develop knowledge and understanding in creating and managing new venture.

T. Y. BBA 2013 Pattern

Subject: - Business Law 503 (SEM V)

- To understand basic legal terms and concepts used in law pertaining to business
- To comprehend applicability of legal principles to situations in Business world by referring to few decided leading cases.

T. Y. BBA 2013 Pattern

Subject: - Research Methodology 504 (SEM V)

- To provide the students with basic understanding of research process and tools for the same.
- To provide an understanding of the tools and techniques necessary for research and report writing.

T. Y. BBA 2013 Pattern

Subject: - Analysis of Financial Statements 505A (SEM V)

- This course is designed to prepare students for interpretation and analysis of financial statements effectively.
- To make the student well acquainted with current financial practices
- This course is designed primarily for students who expect to be intensive users of financial statements as part of their professional responsibilities.

T. Y. BBA 2013 Pattern

Subject: - Sales Management 505B (SEM V)

- To provide the students with basic understanding of the processes and skills necessary to be successful in personal selling and insights about recent trends in sales management.
- To provide an understanding of the tools and techniques necessary to effectively manage the sales function organization sales individual.
- To provide students with advanced skills in the areas of interpersonal communications, Motivational techniques

T. Y. BBA 2013 Pattern

Subject: - Human Resource Management Principles and Functions 505C (SEM V)

Course Outcomes

• To introduce the concept, principles and practices of H.R.M. to the students

T. Y. BBA 2013 Pattern

Subject: - Long Term Finance 506A (SEM V)

- To make the study of long-term financing
- To make the student well-acquainted regarding current financial structure

T. Y. BBA 2013 Pattern

Subject: - Retail Management 506B (SEM V)

- To provide insights into all functional areas of retailing.
- To give a perspective of the Indian retail scenario.
- To identify the paradigm shifts in retailing business with increasing scope of technology and e-business.

T. Y. BBA 2013 Pattern

Subject: - Human Resource Practices 506C (SEM V)

Course Outcomes

• To familiarize the students with it & practices

T. Y. BBA 2013 Pattern

Subject: - Business Planning and Project Management 601 (SEM VI)

Course Outcomes

• To acquaint the students with the planning process in business and familiarize them with the function and techniques of project management

T. Y. BBA 2013 Pattern

Subject: - Event Management 602 (SEM VI)

Course Outcomes

• To acquaint the students with concepts, issues and various aspects of event management.

T. Y. BBA 2013 Pattern

Subject: - Management Control System 603 (SEM VI)

Course Outcomes

• To introduce to the students the function of management control, its nature, functional areas, and techniques.

T. Y. BBA 2013 Pattern

Subject: - E- Commerce 604 (SEM VI)

- To know the concept of electronic commerce
- To know the concept of Cyber Law & Cyber Jurisprudence
- To know Internet marketing techniques

T. Y. BBA 2013 Pattern

Subject: - Financial Services 605A (SEM VI)

- To study in detail various financial services in India
- To make the students well acquainted regarding financial markets

T. Y. BBA 2013 Pattern

Subject: - Advertising and Sales Promotion 605B (SEM VI)

- To develop knowledge and understanding of importance and functions of advertising.
- To understand Key features of Sales Promotion

T. Y. BBA 2013 Pattern

Subject: - Labour Laws 605C (SEM VI)

Course Outcomes

• To acquaint the students with important legal provisions governing the industrial employees

T. Y. BBA 2013 Pattern

Subject: - Cases in Finance/ Project 606A (SEM VI)

Course Outcomes

• To understand the application of theory in to practice

Kannada Sangha Pune's

Kaveri College of Arts, Science and Commerce, Pune T. Y. BBA 2013 Pattern

Subject: - Cases in Marketing / Project 606B (SEM VI)

Course Outcomes

• To understand of application of theory into practice

T. Y. BBA 2013 Pattern

Subject: - Cases in Human Resource Management / Project 606C (SEM VI)

Course Outcomes

• To understand of application of theory into practice