T.Y.BBA (CBCS pattern)

Subject: Research Methodology

- CO1. To develop an understanding of the right approach of Research Methodology and its role in Business.
- CO2. To develop an understanding of the basic framework of the identification of various sources of information for data collection.
- CO3. To develop an understanding of various Designs, Tools and Techniques of Research Study.
- CO4. To enable the students in conducting Research work and write Research Paper and Research Project Report.

T.Y.BBA (CBCS pattern)

Subject: Database Administration

and Data Mining

- CO1. To understand the Database Management System
- CO2. To understand the Data Mining Concepts
- CO3. To understand the current trends in Data Management

T.Y.BBA (CBCS pattern) Subject: Business Ethics

- CO1. To provide a comprehensive understanding of the concepts of Business Ethics
- CO2. To develop theoretical tools to understand current ethical issues and their impacts on business.
- CO3. To analyze the role of Ethics in business, Government and Society.
- CO4. To analyze the Ethical scenario concerning to Environment and consumer protection.

T.Y.BBA (CBCS pattern) Subject: Management of Corporate

Social Responsibility

CO1.	To understand the cond	cept and 1	process (of CSR

- CO2. To Understand the industrial contribution for CSR Policy
- CO3. To Understand the context of CSR of present-day Management
- CO4. To Understand the contribution of CSR for the development of Society

T.Y.BBA (CBCS pattern) Subject: Marketing Environment

Analysis and Strategies

- CO1. To develop students' understanding of the factors shaping Marketing Environment
- CO2. To develop students' ability to analyze the Business Environment
- CO3. To develop students' understanding of the strategies for sustaining the forces in Marketing Environment

T.Y.BBA (CBCS pattern) Subject: Legal Aspects in Marketing Management

Course Outcomes

CO1. To understand the application of different legal aspects in Marketing Management

T.Y.BBA (CBCS pattern) Subject: Analysis of Financial

Statements

- CO1. To develop the conceptual framework of financial analysis and provide practical exposure to apply various tools of Financial Statement Analysis.
- CO2. To enable to use of various types of ratios for financial and investment decisions.
- CO3. To impart knowledge about Cash Flow and Fund Flow Statements and their importance in financial analysis.

T.Y.BBA (CBCS pattern) Subject: Legal Aspects of Finance & Security Laws

- CO1. To understand the Legal Aspects of Finance & Security Laws.
- CO2. To know the legal provisions to obtain finance from various source of finance.
- CO3. To explore various finance & securities-related laws in India.

T.Y.BBA (CBCS pattern) Subject: Cross-Cultural HR &

Industrial Relations

- CO1. To make students understand Cultural Variables in Multinational Enterprises.
- CO2. To learn some basic business etiquette and dining etiquette that will help to work in different countries across the globe
- CO3. To make students understand the relationship between Cross-Culture Management and Human Resource Management.
- CO4. To explain how employees can be prepared for international assignments.
- CO5. To provide students with the fundamental knowledge of Industrial Relations.
- CO6. To provide the knowledge to students of provisions under The Industrial Disputes Act,1947, The Factories Act, 1948 and The Maternity Benefit Act 2017

T.Y.BBA (CBCS pattern)

Subject: Cases in Human Resource

Management + Project Viva

- CO1. To understand the application of theory into practice.
- CO2. Design critical thinking by making judgments related to problems in Case Studies of Human Resource.
- CO3. Develop critical thinking for solving Case Studies of Human Resource.
- CO4. To analyze the broad fundamental components of HRM.

T.Y.BBA (CBCS pattern)

Subject: Essentials of E-Commerce

- CO1. To understand the importance, role, and activities of E-Commerce.
- CO2. To understand various E-Money and E-Payment systems used in E-Commerce.
- CO3. To understand the concept of E-Marketing and its tools in E-Commerce.
- CO4. To Understand the concept of Cyber Space and Cyber Security in E-Commerce.

T.Y.BBA (CBCS pattern)

Subject: Management Information

System

- CO1. To describe the basic concept of Information Technology and Management Information System.
- CO2. To describe the role of information technology and information systems in business.
- CO3. To contrast and compare how MIS support business processes.
- CO4. To introduce the fundamental knowledge of Structured System Analysis and Design

T.Y.BBA (CBCS pattern) Subject: Business Project

Management

- CO1. To develop a significant understanding of Project Management.
- CO2. To develop a concept based approach towards Management of Business Projects.
- CO3. To develop the relationship between the significance of Businesses Projects & their Management

T.Y.BBA (CBCS pattern)

Subject: Management of Innovations

and Sustainability

- CO1. To understand the concepts of Innovation and Sustainability in a practical sense.
- CO2. To better know the significance of organisational sustainable development and the economic implications of sustainable development.
- CO3. To learn about the most common errors made when handling sustainable growth.
- CO4. To understand the concept of Sustainability Innovation.
- CO5. Understand socio-political aspects of sustainable development social responsibility aspect.

T.Y.BBA (CBCS pattern)

Subject: International Brand

Management

- CO1. To develop students' understanding of the concept of developing brands
- CO2. To develop students' understanding of the concept of brand equity
- CO3. To develop students' understanding of the strategies in managing brand portfolios

T.Y.BBA (CBCS pattern)
Subject: Cases in Marketing

Management + Project

Course Outcomes

CO1. To understand the application of theory into practice

T.Y.BBA (CBCS pattern) Subject: Financial Management

- CO1. To know various sources of finance of business
- CO2. To study and understand the capital structure of the company and its cost of capital
- CO3. To study optimum capital mix & concept of over capitalization & undercapitalization

T.Y.BBA (CBCS pattern)

Subject: Cases in Finance +Project

- CO1. To Study &understand the core areas of finance.
- CO2. To study the practical applications of finance.
- CO3. To prepare project reports based on the internship & understanding of core areas of finance.

T.Y.BBA (CBCS pattern) Subject: Global Human Resource

Management

- CO1. To understand the concepts, theoretical framework, and issues of HRM in Global Perspective
- CO2. Identify and Understand issues and practices about the major HRM functions within the context of the global environment.
- CO3. To learn how to conduct strategic human resource management in an international setting.
- CO4. To learn how companies manage their expatriates.
- CO5. To look at HRM in a broader, comparative, and international perspective to deal with complex issues and manifold risks.
- CO6. To study understanding of international approaches to dealing with people in organizations.

T.Y.BBA (CBCS pattern)

Subject: Recent Trends & HR

Accounting + Project

- CO1. To make students understand the theoretical and practical fundamental knowledge of Recent Trends in HRM and HR Accounting.
- CO2. To describe various Employee Engagement Strategies to enhance Employee Engagement.
- CO3. To discuss the uses of Human Resource Information Systems in organizations.
- CO4. To explain the different methods used to calculate the value of human Resources.
- CO5. To define Human Resource Audit and outline its scope.
- CO6. To study the methods of Human Resource Valuation.